BUSINESS **EXCHANGE**



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August 10, 2023

MBDA Capital Readiness Program Grant Competition Providing Support for Minority-Owned Businesses



Alisa Joseph, VP, USBC Director of Programs; Antwayne Ford, USBC Vice Chair, Board of Directors; Ron Busby Sr., USBC President & CEO; Don Cravins Jr, Under Secretary of Commerce for Minority Business Development; Kelisha Garrett, USBC Board Member and Vice-President for Operations & Governmental Relations of The Louisiana Chamber of Commerce Foundation Inc.

[Article originally appeared in https://usblackchambers.org |

Vice President Kamala Harris announced the recipients of The U.S. Department of Commerce's Capital Readiness Program signifying a groundbreaking initiative to empower and uplift minority entrepreneurs and businesses across the nation. Administered by the Minority Business Development Agency (MBDA), this program represents the largest dedicated investment ever made by the Commerce Department to support minority-owned enterprises.

The MBDA Capital Readiness Program is a \$125 million initiative aimed at assisting underserved entrepreneurs in growing their businesses. The program will support business incubators or accelerators that help these entrepreneurs prepare to secure funding from the \$10 billion State Small Business Credit Initiative and other sources. This program's launch is significant for the MBDA, which became a permanent Federal Agency in November 2021 through President Biden's Bipartisan Infrastructure Law.

Continued on page 6

High-Speed Rail Authority Celebrates Completion of Grade Separation Project in City of Wasco

[Article originally appeared in www.constructconnect.com

The California High-Speed Rail Authority (Authority), in collaboration with California Rail Builders and the city of Wasco, celebrated the completion of the Poso Avenue grade separation project. The underpass is now open to traffic.

The Poso Avenue underpass is located between State Route (SR) 43 and J Street and has four lanes and pedestrian access. It will serve as a grade separation, taking traffic and pedestrians

under the BNSF freight railroad and future highspeed rail tracks.

"The California High-Speed Rail Authority is appreciative for the collaboration and partnership from the city of Wasco as we bring this historic project one step closer to completion," said Central Valley Regional Director Garth Fernandez. "Completion of the Poso Avenue underpass brings us closer to completion of this southernmost section of construction in the Central Valley and delivering electrified passenger service for the people of California."

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"The city is excited to have this important underpass open to traffic today," said Wasco City Manager Scott Hurlbert. "Poso Avenue is a vital connection between Wasco's industrial area and Highway 43, and also provides secondary access to Highway 46. The new underpass, combined with the closure of the Sixth Street rail crossing, removes two at-grade rail crossings, a significant safety improvement.'

Poso Avenue underpass and grade separation by the numbers:

- 1,084 feet long;
- 67 feet wide;
- 21 feet below grade;
- Three bridges that will carry either highspeed rail, BNSF, or vehicle traffic over Poso Avenue.

The Poso Street underpass is the latest structure to be opened to traffic in Kern County, and the sixth structure to be completed in the Central Valley this year. The Authority also announced the completion of the McCombs Road grade separation in July.

Also last month, the Authority announced the completion of the Elkhorn Avenue overcrossing in Fresno County, and earlier this year, grade separations at Idaho and Dover avenues in Kings County were also opened to traffic. The Authority announced the completion of the Cedar Viaduct, a high-speed rail signature structure in Fresno County, in May

Since the start of construction, the Authority has created more than 11,000 construction jobs, a majority going to residents from the Central Valley. This includes creating more than 2,116 jobs for residents living in Kern County.

The Authority has begun work to extend the 119 miles under construction to 171 miles of future electrified high-speed rail from Merced to Bakersfield. There are more than 30 active construction sites in California's Central Valley, with the Authority having environmentally cleared 422 miles of the high-speed rail program from the Bay Area to the Los Angeles

SOURCE: bit.ly/30jG6yh

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VETERANS CORNER

The Top 5 Resume Mistakes Military-Connected Job Seekers Make and How to Fix Them

[Article originally appeared in www.hiringourheroes.org]

By Hiring Our Heroes

Use Your Most Recent Work History

You may want to include every job you've ever had on your resume but resist the temptation.

Career Connectors recommend highlighting your recent work experiences instead of your entire work history.

"Employers want your current experience and knowledge on your resume. There's no reason to highlight more than 10 years of experience," Miller said.

Bottom line: Save your entire work history for a job application. Limit your resume to a one-page or two-page document. Your civilian resume should never be longer than two pages.

Add Only Relevant Experience

Our friends at Indeed report employers spend six seconds, on average, scanning through a resume to determine if the person has the right experience for the job opening. Make those seconds count and get hiring managers to spend more time reading your resume by prioritizing your relevant experience to match the job you are applying for.

Are you unsure which work experience to use on your resume? The answer is in the job announcement, said Larissa Rodriguez, a Career Connector at Hiring Our Heroes.

"Review your resume and the job description side by side. Any experience in the job description should mirror your experience or skills and be included in your resume," Rodriguez said. "Remove any work experience on your resume that you don't see in the job description. It is not relevant for this job."

Your qualifications should be obvious to the person reading your resume. Don't be vague.

"The reality is someone reading your resume will not care how many jobs you have had; they will care about your experience and how it is relevant to the needs of their company," Rodriguez said.

Don't force hiring managers to search your resume for relevant experience. They won't do it. They will interview someone else.

Bottom line: It's more important to highlight relevant skills, knowledge, and experience than job descriptions.

Use Keywords

And while we are on the topic of the job announcement, let's review the importance of keywords in your resume.

Companies use Applicant Tracking Systems (ATS) to electronically screen resumes and applications for keywords and phrases related to the job. ATS software can rank resumes based on keywords. Basically, keywords are the difference between a hiring manager reviewing your resume and your resume being lost and unseen in a digital dark hole.

Career Connectors recommend looking at the job description you're applying for to find the keywords. Employers often use keywords in a bulleted list of requirements or desired skills for job applicants. The keywords may be certain skills, certifications, or software programs.

Bottom line: Keywords and phrases must be used in your resume but do not overload your resume with them.

Delete Acronyms and Military Jargon

Your resume shouldn't look like you're staring into a bowl of alphabet soup.

"If it's not 100% obvious to the person reading your resume, then ditch the acronym and spell out

the word," said Racheal Tucker, a Career Connector at Hiring Our Heroes.

Military unit name acronyms and training exercise abbreviations are among the most common ones used by transitioning service members and veterans on their resumes, according to the HOH Career Connectors

"I always recommend military-connected job seekers ask a non-military friend or family member to read through their resume," Tucker said. "Or imagine a recruiter with zero military background or experience reading the resume. Are they going to know what 2ID Divarty is? Will they be familiar with 593D ESC CPCE?"

Jargon isn't only an issue for military veterans. Civilians do it too.

"There will be unique acronyms at every place you'll ever work. Your new employer will most likely not care about the personalized name of your former employer's enterprise business intelligence system, so instead, use a general term to describe proprietary systems," she said.

Visit the link below for the full article:

https://www.hiringourheroes.org/resume-mistakes-veterans-make/



WORKFORCE DEVELOPMENT

California Workforce Association and its members are paving the way for people with disabilities

[Article originally appeared in https://calworkforce.org]

By Anne Stokes

According to the Department of Labor, individuals with a disability were significantly more likely to be unemployed than their typically abled peers. Across all age groups, only 19% of people with a disability were working in 2021 versus nearly 64% of those without a disability. And 29% of workers with a disability were employed part-time versus 16% of those without a disability.

"Many people with disabilities, particularly those with intellectual disabilities and developmental disabilities, (may not) know that there are career opportunities out there for them," says MaryAnn Pranke, Verdugo Workforce Development Board member and coordinator for GlendaleLEARNS. "Caseworkers don't even know, people who work with them daily who would love to provide resources to the people they work with, they don't know about the career opportunities out there. ... And even less know that there's anybody out there who can actually help them get a job."

A path to success

The Verdugo CNC Machinist Academy at Glendale Community College provides career opportunities for individuals with disabilities. A collaboration between the college, GlendaleLEARNS, the Department of Rehabilitation, the Lanterman Group and the Verdugo Job Center, the program was specifically designed for students with intellectual and developmental disabilities, the first in Los Angeles County.

"What we do is we design the programs to bring together the partners and the employers to be able to design the career pathways," Pranke says. "We're trying to get livable wages here and the only way to do that is to look at manufacturing (and) high tech industries."

Pranke notes that the program's placement rate was about 86% and that wages start at \$16, but some students have gone on to earn \$40 an hour. With such success, they're looking to expand the pro-

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CALIFORNIA CERTIFICATIONS

CA DOT UCP DBE #5988 • CA DGS SBE #11641
SF Minority-Owned LBE Certification #CMD072513300
Los Angeles Metro

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AUGUST 10, 2023 - AUGUST 16, 2023 **SMALL BUSINESS EXCHANGE 3**



CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified DBE (MBE and WBE)

Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

Morena Pipeline, San Diego, CA Bid No. K-23-2169-DBB-3-C

California State Water Resources Control Board - Drinking Water State Revolving Fund (DWSRF):

		MBE*	WBE ³
1.	Construction	2%	1%
2.	Supplies	1%	1%
3.	Services	1%	1%
4.	Equipment (Combined in above)	1%	1%

MBEs and WBEs must be certified by EPA, SBA, DOT or by state, local, Tribal, or private entities whose certification criteria match EPAs in order to be counted toward MBE/WBE accomplishments. MBEs and WBEs are part of the larger universe of DBEs.

REVISED BID DATE: August 17, 2023 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC 4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Robbie Zwick**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



REQUEST FOR Sub-Proposals from Certified DBE Firms

Project Name: Imperial Avenue Bikeway Solicitation No. SOL1040580 Owner: SANDAG DBE Goal: 22%

(Subcontractors): Street Sweeping, Clear & Grub, Cold Mill Asphalt, Asphalt Paving, Slurry Seal, Minor Concrete, Minor Concrete Structures, Fencing & Railling, Guardrail, Electrical, Traffic Signal, Quality Control, Surveying, Reinforcing Steel, Landscape & Irrigation, Signage & Striping, Traffic Control, Demolition, Trucking & Disposal, Sawcutting, Joint Sealer, Tree Removal.

(Suppliers): Waterworks, Aggregates, Asphalt, Ready Mix Concrete, RCP, Trench Drain w/ Grates, Detectable Warning Tiles, Skate Stoppers, Traffic Control (Material), Steel Pipe Casing, Bike Racks, Curb Systems & Channelizers, Boulders, BMP Materials, Bioretention Soli Media (BSM), Signage, Concrete Formliners (Architectural Treatment), Misc. Construction Items, Misc. Metals.

The work consists, in general, of constructing an approximate 3.5-mile of on-street bikeway, through Southeastern San Diego, along Imperial Avenue from 17th Street to 47th Street with a connection to J Street in Downtown via 22nd Street from Imperial Avenue to L Street, L Street from 22nd Street to 20th Street, 20th Street, 20th Street from L Street to J Street, and J Street from 20th Street to 17th Street. Proposed features include restriping, buffered and protected bike lanes, bendouts, bus islands, curb extensions and other traffic calming measures.

Work includes, but is not limited to, controlling for water pollution; traffic control; erosion control; clearing and grubbing; curb, gutter, and sidewalk work; roadway excavation; imported borrow; asphalt work; landscaping; wayfinding signage; pavement markings and signage; street lighting; trenching and backfill for storm drain installation, a 2-inch gas line relocation; retaining wall with pedestrian-scale lighting; traffic signal modifications; roadway striping and procurement of all materials and performing all other work necessary to complete the work in accordance with the project plans and specifications. For the SWPPP, this project is a Risk Level 2.

REVISED BID DATE: August 29th 2023 at 11AM PST/PDT

REYES CONSTRUCTION, INC. State License Number 507561

1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance

Plans, Specifications, and Contract requirements can be viewed online at no cost here.

1) Via iSqFt – please send an email request to estimating@revesconstruction.com
 2) BidNet Direct-https://www.bidnetdirect.com/solicitations/open-bids
 3) Via Sharefile- please send an email request to estimating@revesconstruction.com
 2) Via Sharefile- please send an email request to estimating@revesconstruction.com

Please e-mail Quotes to: Estimating@revesconstruction.com



Is requesting quotes from certified and qualified ${\it DBE}$ (${\it MBE}$, ${\it WBE}$, ${\it SBEA}$, ${\it LSAF}$, ${\it Hub}$ ${\it Zone}$) Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

> Harvest Water West Pipelines Project, Elk Grove CA Contract No. 6025

BID DATE August 30, 2023 at 2:00 p.m.

All Ouotes Due Prior

Sukut Construction. LLC 4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Rick Welshiemer**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



An Equal Opportunity Employer is requesting quotations from all qualified Professional Services, Sub-Contractors, Material Suppliers and Trucking including certified <u>DBE</u> for the following project:

CALTRANS

10-1F1804 - Rte 4 in Stockton at Various Locations from 0.3 Mile East of Route 4/5 Separation to 0.4 Mile West of Route 4/99 Separation ~ 10-SJ-4-R16.0/R19.4 ~ Project ID 1016000077 - San Joaquin County General Description of Work: Bridge work, concrete barrier, and install ramp meter system. Engineer's Estimate: \$26,000,000 ~ 380 Working Days ~ DBE Goal: 21%

Bid Date: August 10, 2023, at 2:00 PM
Email all Quotes/Proposals to estimating@brosamerwall.com

All submitted quotes/proposals must include, mber, <u>DIR Registration Number</u>, and if applicable <u>DBE Certification Number</u>. **Quotes/Proposals need to be received by 10:00am on bid day**

> CONTACT: Debby Pannell Brosamer & Wall Inc.

1777 Oakland Blvd. Suite 300, Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to: Abandon Culvert; AC Dike; AC Grinding; Aggregate Base; Alternative Pipe Culvert; Bar Reinforcing Steel/Rebar; Bridge Removal; CABLE Railing; Clean & Paint Steel Soldier Piling; Clearing & Grubbing; Concrete Barrier; Construction Area Signs; Corrugated Steel Pipe; Demolition; Electrical; Erosion Control; Fencing; Hazardous Waste Collection & Disposal; HMA Paving; Imported Borrow; Joint Seal; Landscaping; Asbestos Compliance Plan; Lead Compliance Plan; Maintaining Existing Traffic Management System Elements During Construction; Minor Concrete; Misc. Iron & Steel; Paint & Stain Concrete; Pile Driving; Drilling; Plastic Pipe; Precast Concrete Exposed Aggregate Panel; Prestressing Concrete Cast-in-Place; SWPPP; Ramp Metering System; Refinish Bridge Deck; Refinish Concrete Surface; Reinforced Concrete Pipe; Remove Culvert; Remove Inlet; Roadside Signs; Roadway Excavation; Slope Paving (Concrete & Stamped Concrete); Street Sweeping; Structural Concrete; Temporary Concrete Barrier; Thermoplastic Traffic Striping & Marking; Traffic Control. Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall. Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email our Estimating Department.

Plans and specifications can be accessed for free at the Caltrans website: https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-proj-10-1F1804. B&W will also make the project's plans & specs available electronically.

Please email estimating@brosamerwall.com for a free online link

Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 4, 2023.

4 SMALL BUSINESS EXCHANGE AUGUST 10, 2023 - AUGUST 16, 2023



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested Owner: California Department of Transportation Caltrans Contract Number: 11-2T3434 Bid Due Date: August 16, 2023-12:00 PM DBF -23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the:

FOR CONSTRUCTION ON STATE HIGHWAY IN SAN DIEGO COUNTY IN CHULA VISTA FROM PALOMAR STREET OVERCROSSING TO 0.5 MILE NORTH OF BONITA ROAD UNDERCROSSING In District 11 On Route 805

Plans & Specs can be accessed and download online at:
Caltrans Website: https://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php
Skanska's Planroom: https://app.buildingconnected.com/projects/64ad6dae8455030048ab007f/bid-packages
Submit Bids to: bids.socal@skanska.com

General Work Description: Soundwalls, widen freeway, structures, landscape and electrical.

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Construction Area Signs, Traffic Control System, Temporary Fuel, Temporary Water, Temporary Barricades, Temporary Fencing, Temporary Erosion and Sediment Control, Temporary Storm and Water Pollution Control, Concrete Drilling, Structural Concrete, Masonry, Metals, Joint Sealants, Traffic Signage, Electrical, Aggregate Base Courses, Clearing and Grubbing, Excavation, Structural Excavation, Backfill, Concrete Slope Protection, Drives Piles, Concrete Piles, Grinding of Concrete Paving, Pavement markings, Chain Link Fences and Gates, Retaining Walls, Manholes, Delineators, Concrete Pipe, Trucks, Sweepers, Guardrail Systems, Sound Wall Extension, Bridge Removal, Cable Railing, Fiber Optic Cable Systems, Camera Systems, Concrete (Ditch Lining), Reinforced Concrete Pipe, Hot Mix Asphalt, PVC Pipe, Landscape and Irrigation Systems, Treated Wood Waste, CIDH Piling, Concrete Barrier, Road Signs.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation in your quotation as it will be evaluated with your price. To assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer

EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360

Lead Estimator: Dan Hirsh • Email: bids.socal@skanska.com



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE),
Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

City of San Diego
Morena Pipeline
Bid No. K-23-2169-DBB-3-C
Revised Bid Date: August 17, 2023 at 2:00 p.m.
Engineer's Estimate: \$ 45.9 Million Outreach: DBE/MBE/WBE
Senior Estimators: Ben Sebat (562) 928-6111
Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical, AC Cold Milling / Demolition, Asphalt Cap Paving, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Striping, Welding, Install 12", 15", 16" & 36" Pipeline including Appurtenances, Furnish Welded Steel Pipe, Furnish Materworks Supply, Furnish Aggregate, Traffic Control Signs & Equipment, Cathodic Protection, Trucking & Disposal, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Chlorination/De-Chlorination, CCTV, Traffic Control Plans / Engineering, Equipment Rental, Camera Inspection, Shoring Equipment

NAICS Codes:

237110, 237310, 238110, 238190, 238210, 238910, 238990, 331110, 334290, 484110, 532490, 541330, 541690, 562910

NA. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

Jacobs

ATTENTION: SUPPLIERS

Jacobs has been selected as the Design-Build Contractor for the **Donald C. Tillman (DCT) Advanced Water Purification Facility (AWPF)**. Jacobs would like to invite all interested businesses including local, disadvantaged, minority, small and women-owned businesses (**DBE, MBE, SBE, WBE**) to submit a Statement of Qualifications.

Jacobs is soliciting Statement of Qualifications for the following supplier package: DCS Integrator with a due date of August 21, 2023.

To learn more about the DCT AWPF project and to gain access to the prequalification documents, we invite you to contact Kelly Vorenkamp at the follow email: Kelly Vorenkamp@Jacobs.com



P.O. BOX 100 Folsom, CA 95763

Phone: (916) 351-0457 Fax: (916) 351-1674

Contact: Farzad Rahmany

Email: Farzadr@srco.com & estimating@srco.com

Sub-Bids Requested From DBE, MBE, WBE, SBE, SBRA, LSAF & HUB Subcontractors & Suppliers for:

OWNER: CITY OF YOLO
WOOD DUCK PUMP STATION & PINTAIL ARSENIC TREATMENT SYSTEM,
SOLICITATION GSDIFBKK2320

BIDDING SEPTEMBER 7, 2023 AT 2PM

Trades Solicited: Seeking out quotes for Traffic Control, Mechanical Equipment Supply, Aggregate Supply, Pipe Materials, Concrete Supply, Misc Metals Supply, Underground Pipe, Earthwork, Paving, Fencing, Concrete, Masonry Wall, Roofing, Metal Doors, Painting, Electrical, Generator, SWPP, Clear & Grub, Landscaping & HVAC.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE • VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 644-1542
Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

Construction on State Highway in Los Angeles County at Chiquita Canyon Road CALTRANS Contract No. 07-370704.

Location: Los Angeles County on State Route 126 and Chiquita Canyon Road,

BID DATE: 8/22/2023 @ 2:00PM

Scope of work/Trades:

LEAD COMPLIANCE PLAN- 070030, CONSTRUCTION AREA SIGNS- 120090, TRAFFIC CONTROL SYSTEM- 120100, PORTABLE RADAR SPEED FEEDBACK SIGN SYSTEM- 120204, JOB SITE MANAGEMENT- 130100, PREPARE WATER POLLUTION CONTROL PROGRAM- 130200, TEMPORARY COVER- 130570, TEMPORARY DRAINAGE INLET PROTECTION- 130620, TEMPORARY GRAVEL BAG BERM- 130650, TEMPORARY CONCRETE WASHOUT- 130900, REMOVE YELLOW THERMOPLASTIC TRAFFIC STRIPE (HAZARD-OUS WASTE)- 141103, REMOVE PAVEMENT MARKER- 810120, PAVEMENT MARKER (RETROREFLECTIVE)-810230, FURNISH SINGLE SHEET ALUMINUM SIGN (0.063"-UNFRAMED)- 820750, INSTALL SIGN (STRAP AND SADDLE BRACKET METHOD)- 820860, THERMOPLASTIC PAVEMENT MARKING (ENHANCED WET NIGHT VISIBILITY)- 840516, 6" THERMOPLASTIC TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY)- 840617, 6" THERMOPLASTIC TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY)-846007, 8" THERMOPLASTIC TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY)-846007, 8" THERMOPLASTIC TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY)-846007, 8" THERMOPLASTIC TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY)-846009, REMOVE THERMOPLASTIC TRAFFIC STRIPE-846030, REMOVE THERMOPLASTIC PAVEMENT MARKING-846035, FLASHING BEACON SYSTEMS-870700, RADAR SPEED FEEDBACK SIGN SYSTEMS-871400, MODIFYING SIGNAL AND LIGHTING SYSTEMS-872133.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise (DBE) subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities, we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Diversity Equity Inclusion

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completedated and timed reporting, customized to match client needs.

AUGUST 10, 2023 - AUGUST 16, 2023 SMALL BUSINESS EXCHANGE 5



CALIFORNIA SUB-BID REQUEST ADS



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 ebsite: <u>www.desilvagates.c</u> ESTIMATOR: GARRY DAY

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

TREASURE ISLAND CITYSIDE WATERFRONT PARK – (REBID)
Treasure Island Street Improvements, Sub Phase 1B, 1C & 1E
Small Business Enterprise Goal Assigned is 41% OWNER: TREASURE ISLAND DEVELOPMENT GROUP 1 Sansome Street, Suite 3200, San Francisco, CA 94104

BID DATE: AUGUST 15, 2023 @ 5:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit

their contractor or materials and/or suppliers' quotation for the following types of work including but not limited to:

CONSTRUCT CITYSIDE WATERFRONT PARK COMPLETE AND IN ACCORDANCE WITH THE PLANS, SPECIFICATIONS AND ALL OTHER DOCUMENTS IN THE PROVIDED DROPBOX LINK. SCOPE OF WORK INCLUDES SURVEYING, WATERLINES (LPW & RW), STORM DRAINAGE, SANITARY SEWER, LANDSCAPING, IRRIGATION, ELECTRICAL, CONCRETE PAVING, STRIPING, FENCING & PARK FURNISHINGS.

THERE WILL BE A NON-MANDATORY PREBID MEETING ON WEDNESDAY, JULY 19, 2023 @ 1:30 PM AT THE SECOND FLOOR CONFERENCE ROOM, BUILDING 1, SUITE 216, TREASURE ISLAND.

Plans and specifications may be reviewed and downloaded from the Dropbox site at https://www.dropbox.com/scl/fo/u3ro506o1yatzqzrpdi9x/h?dl=0&rlkey=kwbduamrzc25r0urrvnse1iza

 $Information is also available on the City and County of San Francisco's website at \underline{https://sftreasureisland.org/contracting-ticd}. \\$

Email bids to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: PAUL BRIZUELA An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

FLORIN ROAD PAVEMENT REHABILITATION Local Business Enterprise Goal Assigned is 5% OWNER: CITY OF SACRAMENTO - 915 | Street, Sacramento, CA 95814

BID DATE: AUGUST 16, 2023 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Cold Plane, Demolition, Electrical, Emulsion Supplier, Landscaping, Minor Concrete, Paving Fabric, Roadside Signs, Striping, SWPPP Prep/Construction Site Management, Traffic Control, Tree Removal/Trimming, Underground, Trucking, Street Sweeping and Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner.

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator Paul Brizuela. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE/SLBE/VSLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (https://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE/SLBE/VSLBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



1395 Evans Avenue, San Francisco, CA. 94124 • Phone: (415)227-1040 • Fax: (415)227-1046

Contact: Cameron McGowan cmcgowan@mitchell-engineering.com Bobby Martin – bmartin@mitchell-engineering.com

Kathy Streblow – kstreblow@mitchell-engineering.com or

Marcus Pena – mpena@mitchell-engineering.com

All Qualified AND/OR Certified DBE which includes all Subcontractors, Truckers and Material/Equipment Suppliers are invited to forward bids/quotes for a project located Southern Sacramento County. This invite includes all neighboring Counties, and any other area are also encouraged to submit bids for:

> Harvest Water West Pipelines Contract Number 6025

Location: Sacramento County Roads, California Bid Date: August 30, 2023, at 11:00AM

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following: Saw-cutting, Excavation, Shoring, Exclusion Fencing, Pipeline materials WSP & HDPE, Electrical, trucking, landscaping, paving, Air Valve Assemblies, Blow Off Assembly, and other required work.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415) 227-1040 or email: bmartin@mitchell-engineering.com or mpena@mitchell-engineering.com or mpena@mitchell-engineering.com or mpena@mitchell-engineering.com or mpena@mitchell-engineering.com



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Harvest Water West Pipeline Owner: Sacramento Regional County Sanitation District Revised Bid Date: August 30th, 2023 @11:00 a.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, CONCRETE MATERIAL, SLURRY, LOW DENSITY CELLULAR GROUT, PIPE SUPPLIERS, PRECAST MATERIALS, AC OILS, APSHALT GRINDING 7 FULL DEPTH ROADWAY RECLAMATION, CATHODIC PROTECTION, CONSTRUCTION AREA SIGNS, ELECTRICAL-BUILDING, ENVIRONMENTAL SERVICES, EROSION CONTROL, FENCING, GEOTECH ENGINEERS, HYDROSEEDING, FUSIBLE HDPE PIPE, MICROTUNNELING, REINFORCING STEEL, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, VIBRATION MONITORING, WELDED STEEL PIPE, TRUCKING, PAINTINGS/COATINGS.

Project Description:

The project includes approximately 13.6 miles of a mixture of welded steel and HDPE pipelines in primarily rural Southern Sacramento County roads. Pipe diameter ranging from 48-inch to 14-inch.

Engineers Estimate: \$42 million

Project information, including plans & specifications can be found by the City's website: Public Purchase website, www.publicpurchase.com/gems/srcsd,ca/buyer/ public/home Or by contacting: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

> Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



1395 Evans Avenue, San Francisco, CA. 94124 • Phone: (415)227-1040 • Fax: (415)227-1046

Contact: Cameron McGowan <u>cmcgowan@mitchell-engineering.com</u>
Bobby Martin - <u>bmartin@mitchell-engineering.com</u> Kathy Streblow - kstreb

All Qualified AND Certified DBE's which includes all Subcontractors, Truckers and Material/Equipment Suppliers are invited to forward bids/quotes for a project in the City of San Francisco and County of San Francisco located along Folsom Street from 2nd St. to 11th St. Mitchell Engineering is looking for subcontractors/material suppliers for pavement renovation, sewer, drainage, AWSS, and environmental work, electrical, paving, trucking, television inspection, landscaping & streetscape work, street lighting/traffic signal, (OCS) & traction power work:

> PW Folsom Streetscape Project (FHWA/CAL TRANS DBE Program) Sourcing Event ID No. 0000004297 Federal and Project No. [ATPL-6328(098)] Bid Date: August 30, 2023, at 2:30 P.M.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415) 227-1040 and ask for estimating or email: Cameron McGowan or Bobby Martin above.



5225 Hellver Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Sheree Schoenherr Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED DBE, MBE, SBE, WBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

2023 Storm Damage Repairs (Arroyo Mocho Sites) Debris Removal Project S202300A & Permanent Repair Project S202300P Owner: City of Livermore

Location: Livermore, CA Engineers' Estimate: \$1,135,000 REVISED BID DATE: August 16, 2023 @ 2:30 PM

Items of work include but are not limited to: Clearing & Grubbing, Erosion Control, Aluminum Handrail, Signs, Trees & Brush Removal, Concrete Pumping, Sweepers, Water Trucks and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

6 SMALL BUSINESS EXCHANGE AUGUST 10, 2023 - AUGUST 16, 2023



CALIFORNIA SUB-BID REQUEST ADS

ANVIL BUILDERS INC 1550 Park Ave. Emervville. California 94608 Phone: 415-285-5000 • Fax: 415-285-5005

Request for LBEs Subcontractors and Suppliers for Project: San Andreas Reservoir Road Improvements Contract No: WD-2902 Bid Date: Thursday, August 31, 2023 • Bid Time: 2:00 PM

The objective of the project is to protect SFPUC access roads along San Andreas Lake and Reservoir by re-establishing eroded embankments and by constructing retaining walls. Additionally, the debris boom anchors will be replaced. The work is to be performed in County of San Mateo, California. The engineer's estimate is \$12.500.000.

Seeking all trades (but not limited to): Fencing, Earthwork, Paving, Concrete, Survey, Drilling, Traffic Control, Steel, Misc Steel, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below https://webapps.sfpuc.org/bids/BidDetail.aspx?bidid=4443

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding on this project?

Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.

ANVIL BUILDERS INC. 1550 Park Ave. Emeryville, California 94608 Phone: 415-285-5000 • Fax: 415-285-5005

Request for MBE/WBE's Subcontractors and Suppliers for Project: Electric Bus Charging Facility Contract No: 2024-SCT-01

Bid Date: Tuesday, August 22, 2023 • Bid Time: 2:00 PM

Project Description: Extension of the existing concrete parking surface to the north and west of the existing bus parking area. Includes addition of 19 bus charging stalls, related striping and concrete walkways. New chargers shall include but not limited to charger and dispenser by Proterra, charger and dispensers by Heliox, and charger and dispensers by BYD. Dispenser and changer apparatuses shall be procured and provided by the County for the project. Removal of existing lighting and drainage facilities. Reinstallation of the existing lighting fixtures. Installation of new bioretention treatment area and related landscaping and irrigation. Installation of new private fire hydrant and connection to existing site fire water main. Installation of Main Switchboard & Manual Bypass Switches and the SB-1 which are provided by the County for the project. The installation includes the conduit and cable infrastructure for the electrical equipment. The engineer's estimate is \$2,672,325.

Seeking all trades (but not limited to): Electrical, Paving, Fencing, Concrete, Striping, and other required work

Plans, specifications, and requirements can be viewed at our office or by using the link below

https://esupplier.sonomacounty.ca.gov/psp/FN92PRD/SUPPLIER/ERP/c/AUC_MANAGE_BIDS. AUC_RESP_INQ_DTL.GBL?Page=AUC_RESP_INQ_DTL&Action=U&AUC_ID=0000001690&AUC_ROUND=1&AUC_VERSION=1&BIDDER_ID=0000003958&BIDDER_LOC=1&BIDDER_SETID=SHARE&BIDDER_TYPE=B&BUSINESS_UNIT=SC001

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding on this project?

Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.

Providing Support for Minority-Owned Businesses

Continued from page 1

Among the prominent organizations honored as winners in this transformative grant competition are the U.S. Black Chambers, Inc. (USBC), National Asian / Pacific Islander American Chamber of Commerce & Entrepreneurship (National ACE), United States Hispanic Chamber of Commerce (USHCC), and National Minority Supplier Development Council (NMSDC).

See the full list of grant award winners here https://www.mbda.gov/crp.

Ron Busby Sr., USBC President & CEO, commended the Department of Commerce and the Minority Business Development Agency, stating, "Today marks a monumental step towards a more equitable economy. The Capital Readiness Program will provide unprecedented support to minority entrepreneurs and businesses, opening doors to new opportunities and driving inclusive economic growth. This remarkable investment reflects a recognition of the immense contributions made by Black and minority-owned businesses to our nation's economy. It is our goal tol amplify our efforts in creating lasting prosperity for underserved communities.

Alisa Joseph, VP, Director of Programs, also expressed her gratitude to the MBDA for their continuing unwavering support, saying, "This is another example of MBDA's ongoing commitment to minority entrepreneurs. Together we are igniting a powerful force that will drive entrepreneurship, create jobs, and stimulate economic growth for generations to come."

This significant grant allocation comes at a time of positive economic indicators, including robust job numbers, a record number of new small business applications, and accelerating GDP growth. The Capital Readiness Program further solidifies the USBC's commitment to enhancing opportunities for underserved entrepreneurs and businesses and promoting inclusive economic prosperity across the nation.

USBC is honored to be part of this historic moment and remains steadfast in its mission to empower Black-owned businesses and drive equitable change. For more information about the Capital Readiness Program and USBC's ongoing initiatives, please www.usblackchambers.org.

SOURCE: https://usblackchambers.org

REQUEST FOR QUALIFICATION (RFQ) and RFQ's FROM LBABE/LIABE/SBE/VSBE RFQ Period: 08/11/2023 - 08/25/2023

Turner Construction Company (Turner) is seeking RFQs for the following Trade Packages for:

Oakland International Airport Terminal Ceiling Tile Replacement
Approximate Construction Value: \$2,617,813
Owner: Port of Oakland

Project Description:
Replacement of ceiling tiles throughout select areas of Terminal 1 and Terminal 2 in the Oakland International Airport. This will involve putting existing ceiling devices and fire sprinklers back into their original positions. Additionally, there will be ductwork replacement and register cleaning/replacement with miscellaneous paint patching at soffit areas. The scope of work includes Acoustical Ceiling Tile, Painting, Fire Protection, HVAC and Electrical work.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the prequalification information and are not prequalified will not be allowed to bid the project.

PREQUALIFICATION OF PROSPECTIVE TRADE PARTNERS:

Prequalifications are to be submitted online via https://www.turnerconstruction.com/subcontractors. In addition to the online Prequalification, the documents listed below will need to be provided by the trade partner. Contact Justin Hartless, jhartless@tcco.com for more information.

- Port of Oakland Certifications: Local Business Area Business Enterprise (LIABE), Local Impact Area Business Enterprise (LIABE), Small Business Enterprise (SBE) & Very Small Business Enterprise (VSBE).
- Include your Department of Industrial Relations Certificate.

(Note: For trades submitting multiple packages, please pre-gualify for each trade package.)

Turner is seeking RFQs for the following trade packages:

BID PKG	TRADE PACKAGE DESCRIPTION	EST VALUE
01.00	General Requirements	\$170,700
09.51	Acoustical Ceiling Tile	\$1,727,670
09.91	Painting	\$34,407
21.00	Fire Protection	\$42,630
23.00	HVAC	\$290,304
26.00	Electrical	\$343.947

Project Small and Local Utilization Commitment: Turner has a 60% overall local participation goal, specifically 30% LBABE/LIABE, 20% SBE and 10% VSBE goal for this project. Persons claiming local business status shall apply to the Social Responsibility Division at least seven (7) business days before the bid or proposal due date for certification as a local business and return the application with documentation evidencing its business location, the length of time its business was located and operated in the LIA or LBA. Applications may be completed at https://srd.portofoakland.com/index.aspx by clicking on "Register New Company?", completing all required fields to create a new company, followed by completing all fields (i.e. Main Info, Contacts, Profile, NAICS Codes, Trucking, Doc/Supp D, Site Visit) in the application and submitting to the Port for review.

Local Hiring Goals: Contractors are required to make a good faith effort to reach the following hiring goals.

- Overall: 50% of all hours are to be worked by Local Impact Area (LIA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LIA consists of the cities of Oakland, Alameda, San Leandro and
 - o Failing that, 50% of all hours are to be worked by Local Business Area (LBA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LBA includes all cities not mentioned above in Alameda and Contra Costa Counties.
- Apprentice: 20% of all hours, on a craft-by-craft basis, are to be worked by apprentices.
 - o 100% of all apprentice hours are to be worked by LIA residents, if such apprentices are available, capable and willing to work on covered projects. Failing that, 100% of all the apprentice hours are to be worked by LBA apprentices
 - o 25% of apprentice hours shall be worked by Disadvantaged Workers 1, if available
- New Hire: General contractor and/or its subcontractor must hire at least 1 New Hire Apprentice 2 (NHA) for the first \$1M of construction bid value. For each additional \$5M (beyond the first \$1M), at least 1 additional New Hire Apprentice shall be hired. Each NHA must work at least 500 hours, unless waived by Social Justice Committee.

Contractors can obtain up to half credit towards the above goals by utilizing LIA apprentices "off-site" (i.e., non-MAPLA projects). Contractors using lower tiered subcontractors are responsible for ensuring their compliance with the local workforce hiring goals. The goals apply to contractors at all tiers who work on MAPLA covered projects.

Social Justice Fund: The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) contains a provision (Section 6.4) that requires contractors to pay into the Social Justice Labor Management Cooperation Trust Fund. Contractors shall pay thirty cents (\$0.30) per hour worked or paid into the Social Justice Trust Fund established.

*Payment and Performance Bonds may be required. Please direct all questions to Justin Hartless <u>ihartless@tcco.com</u>

Looking for Subcontractors, **Vendors, and Suppliers?**

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com



AUGUST 10, 2023 - AUGUST 16, 2023 SMALL BUSINESS EXCHANGE 7



CALIFORNIA SUB-BID REQUEST ADS



Request for Quotes from CMD LBE's (small & micro) and Certified DBE's, MBE's and WBE's Project: Tidal House (Previously Treasure Island C2.4)
Work Packages: WP #22-Landscaping and Site Furnishings, WP #38-Unit Pavers and
WP #56-Final Clean
Location: San Francisco, CA
Bid Due: 9/01/2023 - Bid Time: 1:59 PM (PST)

Webcor Builders is currently requesting bid proposals for the Treasure Island C2.4 project to act as sub-tier Subcontractors for the following Work Packages. Subcontractors and material suppliers must be qualified CMD Certified LBE's, Small-LBE or Mi-cro-LBEs in accordance with Chapter 14.B, recognized as a Small Business Enterprise or Disadvantaged Business Enterprise by OCII, recognized as an SBE by the Authority in accordance with Section VI.A of the contract documents; or a TIHDI member organization or wholly owned by a TIHDI member organization. Bid or material quotes are due no later than September 1, 2023 at 1:59 PM. Questions on bid documents are due no later than Friday August 25, 2023.

Work packages:

- 1. WP #22-Landscaping and Site furnishings
- 2. WP #38-Unit Pavers
- 3. WP #56-Final Clean

The project plans and specifications may be found online at Webcor's Building Connected website: https://app.buildingconnected.com/projects/64d3acf83b0078005209ef3f/bid-packages. Interested Subcontractors please contact John Rodgerson

A pre-bid meeting will be held on Wednesday August 16, 2023 via the Zoom meeting link below: https://webcor.zoom.us/j/95

Meeting ID: 954 8618 9810 | Password: 729473

Estimated construction start of these Packages is mid-September 2023 and will be completed by June, 2024.

Please contact John Rodgerson and submit your bids/material quotes on or before September 1, 2023 at 1:59pm. Webcor Builders is an Equal Opportunity/Affirmative Action Employer.



Guzman Construction Group, Inc. (GCGI) team is requesting bids for All Trades Include not limited to (Concrete, Metals, Waterproofing, Roof Finish Carpentry, Thin Brick, Windows, Storefronts, Doors, MEP, Drywall, Painting, Flashing, Landscape, Site Concrete, Earthwork, Elevator, E for our design effort on our 2550 Irving St. project. Trades/scopes shall be considered Final Hard Bid and are anticipated to be awarded on this round of pricing. Address: 2550 Irving St. San Francisco, CA. 94122.

Project Description: 2550 Irving St. is a 100% affordable housing project located between 26th and 27th Streets in San Francisco, Ca. The project includes affordable housing units, a community room, shared laundry, administrative offices, and other support services. There is ground-level bicycle parking designed cocommodate 90 bikes and onsite vehicle parking is provided in an enclosed garage designed to accommodate 18 parking spaces via a two-level puzzle lift stac system. The structure is seven stories in height, consisting of 6 stories (Type IV-C Construction) of residential units over a first-floor podium (Type I-A Construction accommodating the community spaces, tenant and building services, and parking.

Labor Requirements: This is a prevailing wage project. All carpenter and laborer trades must be union.

<u>Labor Requirements:</u> This is a prevailing wage project. All carpenter and laborer trades must be un **Sub-Contracting Goal:** 22% SBE participation goal.

O7/19/23 – Start of Advertisement
07/31/23 – RFI Deadline
08/23/23 – New Bid Opening Date: August 23rd, 2023, by 5:00 PM.
03/01/24 – Tentative Construction Start (Refer to Exhibit C)

Contractor Contacts:

Chandu Malladi Cmalladi@guzmangc.com / David Kramer dkramer@guzmangc.com / Hasan Demirkol hdemirkol@guzmangc.com

Please do not contact the Owner, Owner Agents, and/or Architect directly.

Requested Bid Trades: All Trades Include not limited to (Concrete, Metals, Waterproofing, Roofing, Finish Carpentry, Thin Brick, Windows, Storefronts, Doors, MEP, Dryvall, Painting, Flashing, Landscape, Site Concrete, Earthwork, Elevator, Etc.)

Please note: Following Trades are already awarded to sub-contractors: Soil Improvements, Shoring, Fire Sprinklers, Tower Cranes, EBM, and UG Utilities Relocations locuments: All documents for this bid can be downloaded from the project site on Building Connected, which you have access to via the mail invite you red the project information is available at the following Box link: https://www.dropbox.com/sh/606bi9zdb00qdee/AACAHuMM3JNZzudqEMrRqEZHa?dl=0

DESILVA MGATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: DAVID CZECH An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below

ROUTE 20 - FOR CONSTRUCTION ON STATE HIGHWAY IN NEVADA COUNTY IN AND NEAR GRASS VALLEY AND NEVADA CITY FROM ROUTE 20/49 SEPARATION TO 0.1 MILE EAST OF CELIO ROAD Contract No. - 03-4H0704, Federal-Aid Project ACNH-P020(203)E Disadvantaged Business Enterprise Goal Assigned is 22% OWNER: STATE OF CALIFORNIA DEPRATMENT OF TRANSPORTATION

1727 30TH Street, MS 43, Sacramento, CA 95816

BID DATE: September 14, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Asbestos Compliance Plan, Biologist Consultant, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Irrigation, Lead Compliance Plan, Minor Concrete, Pipe Lining, Roadside Signs, Rumble Strip, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material and Bounded Wearing Course

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

The Small **Business** Exchange for DEI

- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com

California Workforce Association and its members are paving the way for people with disabilities

Continued from page 2

gram to include other industries, including information technology, bio-manufacturing and digital media

The program also provides supportive services like tutoring and job coaching. Verdugo pays for students' registration fees, books, tools, transportation and other needs. As added incentives for companies, they're also able to subsidize paid externship opportunities and on-the-job training, as well as coach employers in creating an inclusive work en-

"You'd be surprised at how small of a change can really help someone perform a job that you have," says Melissa Younesian, manager of the Verdugo Job Center. "I think a lot of employers feel that when it comes to accommodations, they need to rebuild their entire building to accommodate someone. It could be something as simple as a screen on the computer or maybe a voice-activated keyboard."

Streamlining the way

The CNC Machinist Academy is a collaborative effort designed to provide a seamless educational

experience for students, minimizing administrative requirements and streamlining access to supportive services. Program partners assist students with enrollment, financial needs, books and equipment, finding a job and post-employment supports.

"We all came together to be able to provide this program and set up a training that would be effective for students, guide them through it and provide resources," says Dr. Alfred Ramirez, administrative dean of Continuing and Community Education for Glendale Community College District and director of GlendaleLEARNS. "All of this would be done through our collaboration on the back end instead of having the student go through it all. This is what made it a lot more successful and I think this is what provided the students with a better experience, to be able to just concentrate on going to school, getting through that part and assimilating into the workforce.'

But while supportive services are readily available, modifications to coursework are not.

"Whatever they need, we will provide the support, but we're not going to modify that program because they have to be able to get a job and keep that job," Pranke explains. "What we've learned is that employers hire and retain talent, not charity. Even those who are willing to take on an employee with a disability out of charity, if that person can't produce, they're not going to keep that person. We need to make sure that our students have the skills to be able to get that job and keep that job. They can't do that if we don't prepare them correctly."

Providing guidance

Another common obstacle to employment for many people with disabilities is the loss of Supplemental Security Income benefits. As with many support programs, SSI requirements can be complicated to navigate, but are vital to many individuals with disabilities, particularly health care.

"We try to draw out a plan for them so they understand what it really means if they get a job and what those milestones are they need to look for if they don't want to lose their benefits," explains Younesian. "A bigger part of it is really to explain to them that it's OK if they do end up making more money and losing parts of their benefits because they get more if they are working and making wages."

Through the federally funded Employment Network Program, benefits counselors can help students ensure they stay within SSI requirements, as well as provide post-employment supports.

"At Employment Network we do benefits counseling, we help them get a job, and once they get a job we keep them on, providing ... post-employment services, which means things like upgrading skills or getting a better job, or going for a promotion," says Younesian. "We help them keep the job they have and maybe do something better.

Ultimately, the program's goal is to empower student to thrive in the workplace, something that can't be achieved without the support of employers willing to hire them.

"A disability doesn't describe a person," says Younesian. "When we shift the emphasis away from the disability and we focus on what this person can do, it works better."

SOURCE: https://calworkforce.org/cwa-news/ california-workforce-association-and-its-members-are-paving-the-way-for-people-with-disabilities/

8 SMALL BUSINESS EXCHANGE AUGUST 10, 2023 - AUGUST 16, 2023



OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

CEQA Consulting Services for the Modernization Project at Roosevelt Middle School 1926 19th Avenue, Oakland, CA 94606 August 2, 2023 (Issued) Responses must be received August 24, 2023, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide services in accordance with the provisions of the California Environmental Quality Act ("CEQA") associated with the site improvements at and modernization of Roosevelt Middle School ("Project"). Interested firms are invited to submit a Statement of Qualifications ("SOQ") and a detailed Fee Proposal (collectively "RFQ/P Packet") as described below of the requested materials with a cover letter addressed to:

Oakland Unified School District Kenya Chatman, Executive Director of Facilities Department of Facilities Planning and Management 955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile, or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

The District will only accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 PM (Pacific Time) on August 24, 2023 via email will be accepted (to Juanita Hunter at juanita.hunter@ousd.org and the contact persons

If you have any questions regarding this RFO/P and/or submitting proposal electronically, please email Kenya Chatman at kenya.chatman@ousd.org and cc: to Colland Jang at colland.jang@ousd.org

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

District Modification: Based on the availability analysis conducted for CEQA Consulting Services, the District has waived its mandatory Local Business Utilization Policy requirement for LBE/SLBE/SLRBE certifications for this RFQ/P.



SANTA CLARA VALLEY WATER DISTRICT (VALLEY WATER)

REQUEST FOR PROPOSALS FOR CONSTRUCTION MANAGEMENT SERVICES FOR YERBA BUENA ISLAND IMPROVEMENT **PROJECTS (RFP 23/24-01)**

Notice is hereby given that the San Francisco County Transportation Authority is requesting proposals from qualified respondents to provide construction management services for the Yerba Buena Island Hillcrest Road Improvement, Torpedo Building Preservation, and Pier E2 Phase 2 Project. The full RFP is posted on the Transportation Authority's website, www.sfcta. org/contracting. Proposals are due to the Transportation Authority electronically to info@sfcta.org by August 21, 2023, 2:00 p.m.



CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME** CASE NO. CNC 23-558092

PETITIONER OR ATTORNEY

Alfv Chi Tat Wong 2315 40th Avenue San Francisco, CA 94116

TO ALL INTERESTED PERSONS: Alfy Chi Tat Wong

for a decree changing names as follows:

Alfy Chi Tat Wong aka Chi Tat Alfy Wong Chi Tat Alfy Wong

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: August 29, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, **COUNTY OF SAN FRANCISCO** 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

AUSTIN LAM. Clerk of the Court **DATED - July 14, 2023**

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME** CASE NO. CNC 23-558026

PETITIONER OR ATTORNEY

Oona Fabielle Glasz 1363 Rhode Island Street San Francisco, CA 94107

TO ALL INTERESTED PERSONS:

Oona Fabielle Glasz

for a decree changing names as follows

Oona Fabielle Glasz Oona Fabielle DiCastri

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: October 03, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA. **COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET** SAN FRANCISCO, CA 94102

EDWARD F. SANTOS, Clerk of the Court DATED - August 04, 2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-558149

PETITIONER OR ATTORNEY

Joshua Schwartz 400 Beale Street Apt #1601 San Francisco, CA 94105

TO ALL INTERESTED PERSONS: Joshua Schwartz

for a decree changing names as follows:

Joshua Cho Milo Schwartz

Joshua Cho Schwartz

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: September 19, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA. COUNTY OF SAN FRANCISCO **400 MCALLISTER STREET** SAN FRANCISCO, CA 94102

AUSTIN LAM, Clerk of the Court **DATED - August 07, 2023**

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME** CASE NO. CNC 23-558060

PETITIONER OR ATTORNEY

Piyathep Woradhanitdhana 1177 Market Street, Apt #1430 San Francisco, CA 94103

TO ALL INTERESTED PERSONS:

Pivathep Woradhanitdhana

for a decree changing names as follows:

Piyathep Woradhanitdhana to **Craig Dante Wora**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: August 10, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, **COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET** SAN FRANCISCO, CA 94102

DAEJA ROGEN. Clerk of the Court **DATED - June 29, 2023**

07/06/23 + 07/13/23 + 07/20/23 + 07/27/23



ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) Pivot Point Partners Located at 301 Mission Street #1001,

San Francisco, CA 94105
This fictitious business name was filed in the County of San Francisco on 03/15/2018 under file A-0380454-00

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Juli Betwee 301 Mission Street #1001 San Francisco, CA 94105

This business was conducted by a AN INDIVIDUAL

Signed: Juli Betwee

This statement was filed with the County Clerk of San Francisco County on

> Mariedyne Nadonza Deputy County Clerk 07-11-2023

> > 08/10/23 + 08/17/23 + 08/24/23 + 08/31/23



FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401117

Fictitious Business Name(s): Ginger and Chili Address
2309 Noriega Street #65
San Francisco, CA 94122
Full Name of Registrant #1
Ants Climbing a Tree LLC DBA Ginger & Chili (CA)
Address of Registrant #1
2108 N Street Ste N Sacramento, CA 95816

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: Anthony Y. Tsang

This statement was filed with the County Clerk of San Francisco County on **08-08-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal,

Filed:

Melvin Galvez Deputy County Clerk 08-08-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

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FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400828

Fictitious Business Name(s): **Altopascio Limited** 3450 Sacramento Street San Francisco, CA 94118 Full Name of Registrant #1 Mark Carrara
Address of Registrant #1
3450 Sacramento Street
San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on June 1, 2023

Signed: Mark Carrara

This statement was filed with the County Clerk of San Francisco County on 07-11-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Maribel Osoria Deputy County Clerk 07-11-2023

07/27/23 + 08/03/23 + 08/10/23 + 08/17/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401016

Fictitious Business Name(s):
AT Project Management and Construction Resources 50 California Street #1500

50 California Street #1500
San Francisco, CA, 94111
Full Name of Registrant #1
AT Project Management Resources LLC (CA)
Address of Registrant #1
50 California Street #1500
San Francisco, CA, 94111

This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Salvador Alonso Tovar

This statement was filed with the County Clerk of San Francisco County on **07-31-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 07-31-2023

08/03/23 + 08/10/23 + 08/17/23 + 08/24/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401046

Fictitious Business Name(s): Bayshore Taqueria Address 300 Bayshore Blvd #A, San Francisco, CA 94124 Full Name of Registrant #1

Makkatha Inc. (CA)

Address of Registrant #1

300 Bayshore Blvd #A, San Francisco, CA 94124

This business is conducted by A Corporation The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 05-17-2014

Signed: Tarik Kassis

This statement was filed with the County Clerk of San Francisco County on 08-02-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 08-02-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400935

Fictitious Business Name(s): Bojagi Home Decor Bojagi Home Decor Address 1539 41st Avenue San Francisco, CA 94122 Full Name of Registrant #1 Hada Design LLC (CA) Address of Registrant #1 1539 41st Avenue San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-18-2023

Signed: Yong Jeong Kim-Harrison

This statement was filed with the County Clerk of San Francisco County on 07-20-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law.

Melvin Galvez Deputy County Clerk 07-20-2023

07/27/23 + 08/03/23 + 08/10/23 + 08/17/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401034

Fictitious Business Name(s): **Calm Spaces Professional Organizing** Address 912 Cole Street #241 912 Cole Street #241
San Francisco, CA, 94117
Full Name of Registrant #1
Pauple, Inc. (CA)
Address of Registrant #1
912 Cole Street #241 San Francisco, CA, 94117

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Kenna Lee

This statement was filed with the County Clerk of San Francisco County on **08-01-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Maribel Jaldon Deputy County Clerk 08-01-2023

08/03/23 + 08/10/23 + 08/17/23 + 08/24/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401032

Fictitious Business Name(s): Everyday Healthy Vending 1809 Gough Street #201 San Francisco, CA 94109 Full Name of Registrant #1 Hottono LLC (CA) Address of Registrant #1 1809 Gough Street #201 San Francisco, CA 94109

This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-21-2023

Signed: Kevin Lau

This statement was filed with the County Clerk of San Francisco County on 08-01-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Maribel Jaldon Deputy County Clerk 08-01-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400983

Fictitious Business Name(s): **Expanded Connections**

1200 4th Street Apt #213, San Francisco, CA 94158 Full Name of Registrant #1 Cheryl Tien Address of Registrant #1

1200 4th Street Apt #213, San Francisco, CA 94158

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Cheryl Tien

This statement was filed with the County Clerk of San Francisco County on 07-25-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Melvin Galvez Deputy County Clerk 07-25-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400982

Fictitious Business Name(s):

Graduated Growth
Address
1200 4th Street Apt #213
San Francisco, CA 94158

Full Name of Registrant #1 Cheryl Tien
Address of Registrant #1
1200 4th Street Apt #213
San Francisco, CA 94158

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-13-2023

This statement was filed with the County Clerk of San Francisco County on **07-25-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 07-25-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401027

Fictitious Business Name(s): Hamilton + Aitken Architects Address

525 Brannan Street Suite 400 San Francisco, CA 94107 Full Name of Registrant #1 Susan G. Aitken Address of Registrant #1
202 Cortland Avenue, San Francisco, CA 94110
Full Name of Registrant #2
Chadwick Hamilton
Address of Registrant #2
202 Cortland Avenue, San Francisco, CA 94110

This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Susan G. Aitken

This statement was filed with the County Clerk of San Francisco County on 08-01-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Maribel Jaldon Deputy County Clerk 08-01-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400900

Fictitious Business Name(s): **Hood Pretty**

Address
215 Arbor Street
San Francisco, CA 94131
Full Name of Registrant #1
Alicia Smith

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Alicia Smith

This statement was filed with the County Clerk of San Francisco County on 07-18-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law.

Melvin Galvez

Deputy County Clerk 07-18-2023

07/27/23 + 08/03/23 + 08/10/23 + 08/17/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400837

Fictitious Business Name(s): Fictitious Business Name(s):
1.) LANTANA LED
2.) KitConnect
Address
114 Sansome Street, Suite 1320
San Francisco, CA 94104
Full Name of Registrant #1
Project Frog, Inc (DE)
Address of Registrant #1
114 Sansome Street, Suite 1320
San Francisco CA 94104

San Francisco, CA 94104

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on January 1, 2023

Signed: Samuel Rabinowitz

This statement was filed with the County Clerk of San Francisco County on 07-11-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Maribel Jaldon Deputy County Clerk 07-11-2023

07/27/23 + 08/03/23 + 08/10/23 + 08/17/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400871

Fictitious Business Name(s): Fictitious Business Name(s Laura L'Aura Address 3891 Clay Street San Francisco, CA 94118 Full Name of Registrant #1 Laura K. Forst Address of Registrant #1 3891 Clay Street San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-03-2023

Signed: Laura K. Forst

This statement was filed with the County Clerk of San Francisco County on 07-13-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Mariedyne Nadonza Deputy County Clerk 07-13-2023 Filed:

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23



PUBLIC LEGAL NOTICE ADVERTISEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400814

Fictitious Business Name(s): Magick Fern Address Address 518 Taraval Street San Francisco, CA 94116 Full Name of Registrant #1 Jessica Yurash Address of Registrant #1 518 Taraval Street San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-02-2023

Signed: Jessica Yurash

This statement was filed with the County Clerk of San Francisco County on **07-07-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Lily Duong Deputy County Clerk 07-07-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400865

Fictitious Business Name(s): MCJ Cleaning Services 187 Lobos Street, San Francisco, CA 94112 Full Name of Registrant #1

Carlos H. Calderon Montecinos Address of Registrant #1 187 Lobos Street, San Francisco, CA 94112

This business is conducted by **An Individual.**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-12-2023

This statement was filed with the County Clerk of San Francisco County on 07-12-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Melvin Galvez Deputy County Clerk 07-12-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400991

Fictitious Business Name(s): 1) MindLumina 2) PsychedelicBeat 845 Lake Street Unit 4, San Francisco, CA 94118 Full Name of Registrant #1
Ulana Rey PharmD LLC (CA) Address of Registrant #1
845 Lake Street Unit 4, San Francisco, CA 94118

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07/14/2023

Signed: Ulana Rev

This statement was filed with the County Clerk of San Francisco County on **07-26-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 07-26-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400948

Fictitious Business Name(s): Nice & Clean Laundromat 3225 21st Street, San Francisco, CA, 94110 Full Name of Registrant #1

Joseph Competente

Address of Registrant #1 16144 Paseo Del Campo, San Lorenzo, CA 94580 Full Name of Registrant #2 Rio Anselmo
Address of Registrant #2

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 05/15/2023

16144 Paseo Del Campo, San Lorenzo, CA 94580

Signed: Joseph Competente

This statement was filed with the County Clerk of San Francisco County on **07-21-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Mariedyne Nadonza Deputy County Clerk 07-21-2023

08/03/23 + 08/10/23 + 08/17/23 + 08/24/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400941

Fictitious Business Name(s): NoteGoat

1229 Connecticut Street, San Francisco, CA 94107

Full Name of Registrant #1

Askmee Inc. (WY)

Address of Registrant #1

1229 Connecticut Street, San Francisco, CA 94107

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Thea Jandial

This statement was filed with the County Clerk of San Francisco County on **07-20-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Giselle Romo Deputy County Clerk 07-20-2023

07/27/23 + 08/03/23 + 08/10/23 + 08/17/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400969

Fictitious Business Name(s): Reed Garden Design Address 621 25th Avenue, San Francisco, CA, 94121 Full Name of Registrant #1 Sharon Higgins
Address of Registrant #1
621 25th Avenue, San Francisco, CA, 94121

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-01-2023**

Signed: Sharon Higgins

This statement was filed with the County Clerk of San Francisco County on **07-24-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Marihel Osoria Deputy County Clerk 07-24-2023

08/03/23 + 08/10/23 + 08/17/23 + 08/24/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400881

Fictitious Business Name(s): 1.) Reel Estate Media 2.) Datasphere Solutions 7X Productions 3.) 7X Productions
Address
4 Seymour Street
San Francisco, CA 94115
Full Name of Registrant #1
7X7G LLC (CA)
Address of Registrant #1
4 Seymour Street
San Francisco, CA 94115

This business is conducted by **A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-18-2023

Signed: Jack Harper

This statement was filed with the County Clerk of San Francisco County on **07-14-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Maribel Jaldon Deputy County Clerk 07-14-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400799

Fictitious Business Name(s): Solvd Architecture Management and Design

320 Alabama Street #8, San Francisco, CA 94110
Full Name of Registrant #1 Lvdia So

Address of Registrant #1
320 Alabama Street #8, San Francisco, CA 94110

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Lvdia So

This statement was filed with the County Clerk of San Francisco County on 07-06-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Melvin Galvez Deputy County Clerk 07-06-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401045

Fictitious Business Name(s): Taqueria Zorro 308 Columbus Avenue, San Francisco, CA 94133 Full Name of Registrant #1

Makkatha Inc. (CA)

Address of Registrant #1

300 Bayshore Blvd #A, San Francisco, CA 94124

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Tarik Kassis

This statement was filed with the County Clerk of San Francisco County on **08-02-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 08-02-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401065

Fictitious Business Name(s): Sabor Nica Address
178 Ellington Avenue
San Francisco, CA 94112
Full Name of Registrant #1 Full Name of Registrant #1
Erik Leiva
Address of Registrant #1
178 Ellington Avenue
San Francisco, CA 94112
Full Name of Registrant #2
Monica Leiva
Address of Registrant #2
178 Ellington Avenue
San Francisco, CA 94112

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-24-2023

Signed: Erik Leiva

This statement was filed with the County Clerk of San Francisco County on **08-04-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State of Common Law. State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 08-04-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0401022

Fictitious Business Name(s): Urban Boolean BookSeller 1965 Grove Street San Francisco, CA 94117 Full Name of Registrant #1 Keith S. Moore Address of Registrant #1 1965 Grove Street San Francisco, CA 94117

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Keith S. Moore

This statement was filed with the County Clerk of San Francisco County on **08-01-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal,

Filed: Maribel Jaldon Deputy County Clerk 08-01-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400834

Fictitious Business Name(s) In Bloom Pediatric Speech Therapy Address 990 Clayton Street, San Francisco, CA 94117 Full Name of Registrant #1

Bridget Castle
Address of Registrant #1

990 Clayton Street, San Francisco, CA 94117

This business is conducted by **An Individual.** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Bridget Castle

This statement was filed with the County Clerk of San Francisco County on 07-11-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Osoria Deputy County Clerk 07-11-2023

08/10/23 + 08/17/23 + 08/24/23 + 08/31/23

AUGUST 10, 2023 - AUGUST 16, 2023 SMALL BUSINESS EXCHANGE 11

Construction Spending Grows 0.5 Percent In June To An Annual Rate Of \$1.94 Trillion

[Article originally appeared in www.agc.org]

Total construction spending increased by 0.5 percent in June driven by increases in most residential and nonresidential construction segments, according to an analysis of federal spending data the Associated General Contractors of America released today. Association officials noted that spending on highway and street projects declined for the month in June, however, warning that regulatory confusion around issues like Buy America rules were delaying activity on many projects.

"Despite high interest rates, private sector demand for most types of construction activity continues to expand," said Stephen E. Sandherr, the association's chief executive officer. "Ironi-

cally, demand softened in sectors like power and highway & street construction where Washington has directed significant sums."

Construction spending, not adjusted for inflation, totaled \$1.938 trillion, at a seasonally adjusted annual rate in June. That figure is 0.5 percent above the May rate, which was revised up from the initial estimate. Spending on private residential construction increased for the second consecutive month in June, by 0.9 percent. Spending on private nonresidential construction was flat in June, while public construction investment increased 0.3 percent.

Spending was mostly positive among large nonresidential segments. The biggest component, commercial construction—comprising warehouse, retail, and farm construction—increased 0.1 percent in June compared to a month ago. Spending on manufacturing plants increased 0.3 percent between May and June. Spending on office construction grew by 0.7 percent for the month. Educational construction grew by 0.1 percent compared to the prior month. However, spending on power construction fell by 1.3 percent for the month and highway and street construction fell by 0.1 percent compared to May.

Residential spending grew by 0.9 percent from May to June. Single-family homebuilding contributed the majority share of the growth, expanding by 2.1 percent for the month. New multifamily construction also was up 1.5 percent compared to May.

Association officials said the spending increases for most categories were welcome news and a

sign of continued economic strength. But they warned that confusion about some of the regulatory requirements associated with the federal construction funding – including incomplete guidance on new Buy America rules – was delaying many construction projects where funding has been announced, but construction has yet to start.

"Confusion about some of the strings that come with the new federal construction funds is limiting the economic impact of these investments for now," said Sandherr. "The sooner the administration clarifies questions around Buy America and the rules around clean energy investments, the sooner construction can begin on many infrastructure and power projects across the country."

SOURCE: bit.ly/3OE65BT

3 Ways General Contractors Can Combat Labor Shortages

[Article originally appeared in www.constructconnect.com]

By Nemanja Simic

The labor shortage in construction is something contractors have dealt with for decades. The pandemic certainly exaggerated the impact of shortages, but there were fewer and fewer recruits even before the Great Recession. With an aging labor force and a huge demand for labor, the shortage has reached an all-time high.

Being strategic with the workforce is more important than ever before to maximize current efforts and predict labor capacity for the coming months/years. The difficulty of the job is amplified because of inefficient manual processes that silo data, making it hard to collaborate. In a survey done by SmartBrief and Bridgit, 70% of surveyed contractors said they're allocating their workforce for the next two months, and not much after that. Also, 46% said they don't have adequate time to hire when the project needs it.

These statistics tell us that workforce planning has become reactive, leaving operations teams and human resources scrambling to fill gaps, causing project delays due to workforce limitations, and rushed hires that may not be the best fit for the company.

Being proactive and planning your workforce months, or years, in advance can prevent these problems and equip contractors with the foresight to handle constraints before they arise.

3 Ways to Combat Labor Shortages

Planning for Project Pursuits Is a Must

Many contractors make the mistake of only planning awarded projects. Including pursuits and projects that are likely to be awarded can provide proactive insight into staffing complications that may arise. In the same Bridgit survey, 86% of contractors said they have bid on projects only to find they don't have the people to actually complete the job. Clearly, the difficulty of predicting and planning labor is pervasive throughout the industry. Labor shortages can be immediately alleviated by adding pursuits in your planning, avoiding complications that can catch your team by surprise.

Another benefit to planning pursuits is an improved bid-win ratio. According to 1st Source

Bank, a bid-win ratio is "the winning rate at which you successfully bid or propose on construction projects." For example, a 6:1 bid-win ratio means you win one out of every six projects you bid on.

Because of the resources that go into each project bid, having a lower ratio is ideal, but this changes from company to company. Planning labor for pursuits can help to improve your ratio because you'll have a wider view of your capacity to take on new jobs. As this capacity improves over time, winning bids happens more often, and the cost of losing bids declines. Understanding how you win work can help you grow sustainably and stay proactive with hiring and upskilling internally.

Recruitment

Labor shortages can also be mitigated by having a recruitment strategy informed by your project plans. The more time and foresight your HR and recruitment teams have, the more likely they will find a quality candidate that fits well in your company. Having systems in place that provide insight into when people are coming off jobs, when jobs are starting, and what the workforce demands for pursuit projects are is the best way to provide that foresight.

Hiring can be rushed, but if you're looking to attract and retain skilled workers, HR needs enough leeway to develop a recruitment plan. This plan includes the job description, publishing the job, working with recruiters and job boards, conducting interviews, and screening applicants.

Proactively recruiting mitigates the costs of replacing an employee that wasn't a good fit. According to Busy Busy, the turnover cost for laborers making \$30,000 or less, can be up to 16% of their annual salary. For employees earning about \$50,000, the turnover cost is 20% of their salary. For specialized jobs like superintendents, engineers, and project managers, turnover costs can be as high as 213%—that's a cost of \$213,000 on a \$100,000 salary.

Visit the link below for the full article:

www.constructconnect.com/blog/3-ways-general-contractors-can-combat-labor-shortages



12 SMALL BUSINESS EXCHANGE AUGUST 10, 2023 - AUGUST 16, 2023



EVENTS



LEGAL VIRTUAL EVENT

Managing Payment/

<u>Pertormance Bonds</u>

and Mechanics Liens for Owners, Contractors, and Construction Managers



\$55 - CMAA MEMBERS

SPONSORSHIPS AVAILABLE

SPEAKER:

Anthony Niccoli Partner Atkinson, Andelson, Loya, Ruud & Romo

SPONSORSHIP OPPORTUNITIES

Platinum - \$750 - Includes 4 Tickets (Limit 1) Gold - \$500 - Includes 3 Tickets Silver - \$250 - Includes 2 Tickets

PROGRAM SUMMARY

Knowing how to effectively use the labyrinthian tools in the mechanics lien statutory scheme: the payment and performance bond, the stop payment notice, and the mechanics lien is a great challenge for pubic and private owners, prime contractors, and subcontractors alike. The presentation will examine these valuable tools from each perspective with an eye toward simplicity and clarity.

REGISTER HERE

CMAA SoCal Chapter | www.cmaasc.org/event



Balboa Park Club Ballroom

2150 Pan American Road West, San Diego, CA 92101

Join us for a FREE networking event with San Diego International Airport, primes, public agencies, banks, business and financial support services, and regional partners. Attendees will form business relationships, obtain valuable resources, and learn about partnership and contract opportunities with airport stakeholders.

Register at:

https://SANPrimes23.eventbrite.com



SANDIEGO INTERNATIONAL AIRPORT

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Date and time:

Wed, 20 Sep 2023 10:00 - Thu, 21 Sep 2023 17:00 PDT

Location:

Los Angeles Convention Center 1201 South Figueroa Street Los Angeles, CA 90015

Are you bored with your current career venture? Are you thinking about going it alone but don't know where to start? The Business Show LA will give you everything you need to start your dream business. If you are already a small business or startup owner you will be given all the tips, tricks, and resources to grow your business to new and exciting heights. Taking place on the 20th & 21st of September 2023 at the LA Convention Centre, this is the place to be for aspiring entrepreneurs and business-minded individuals.

With access to over 500 exhibitors, 200 insightful seminars and interactive masterclasses, live panel debates, and limitless networking opportunities, The Business Show LA will help you carve your path to success.

Register here: https://www.eventbrite.com/e/the-business-show-2023-la-tick-ets-481457952697?aff=ebdssbdestsearch&from=2d8f208733221leeab4c32725cf39614&keep_tld=1



OCTOBER 18, 2023 4:00PM - 7:00PM OAKSTOP - BROADWAY EVENT HALL

2323 BROADWAY, OAKLAND, CA 94612



Construction Inclusion Week - Supplier Diversity Day Mixer Join us for a fun-filled in-person event to celebrate supplier diversity and make connections during Construction Inclusion Week 2023!

Date and time:

Wednesday, October 18 · 4 - 7pm PDT

Location:

Oakstop 2323 Broadway Oakland, CA 94612

In recognition of Construction Inclusion Week, please join General Contractors, Trade Partners, Project Owners, Industry Organizations, and Contractors from throughout the Bay Area and Northern California as we gather to network and strengthen relationships.

Small, Minority, Women, Disabled Veteran, Differently-Abled, and LGBT-owned firms/certified businesses are encouraged to attend.

Light appetizers and refreshments will be served.

Register here: https://www.eventbrite.com/e/construction-inclusion-week-supplier-diversity-day-mixer-tickets-680391167297